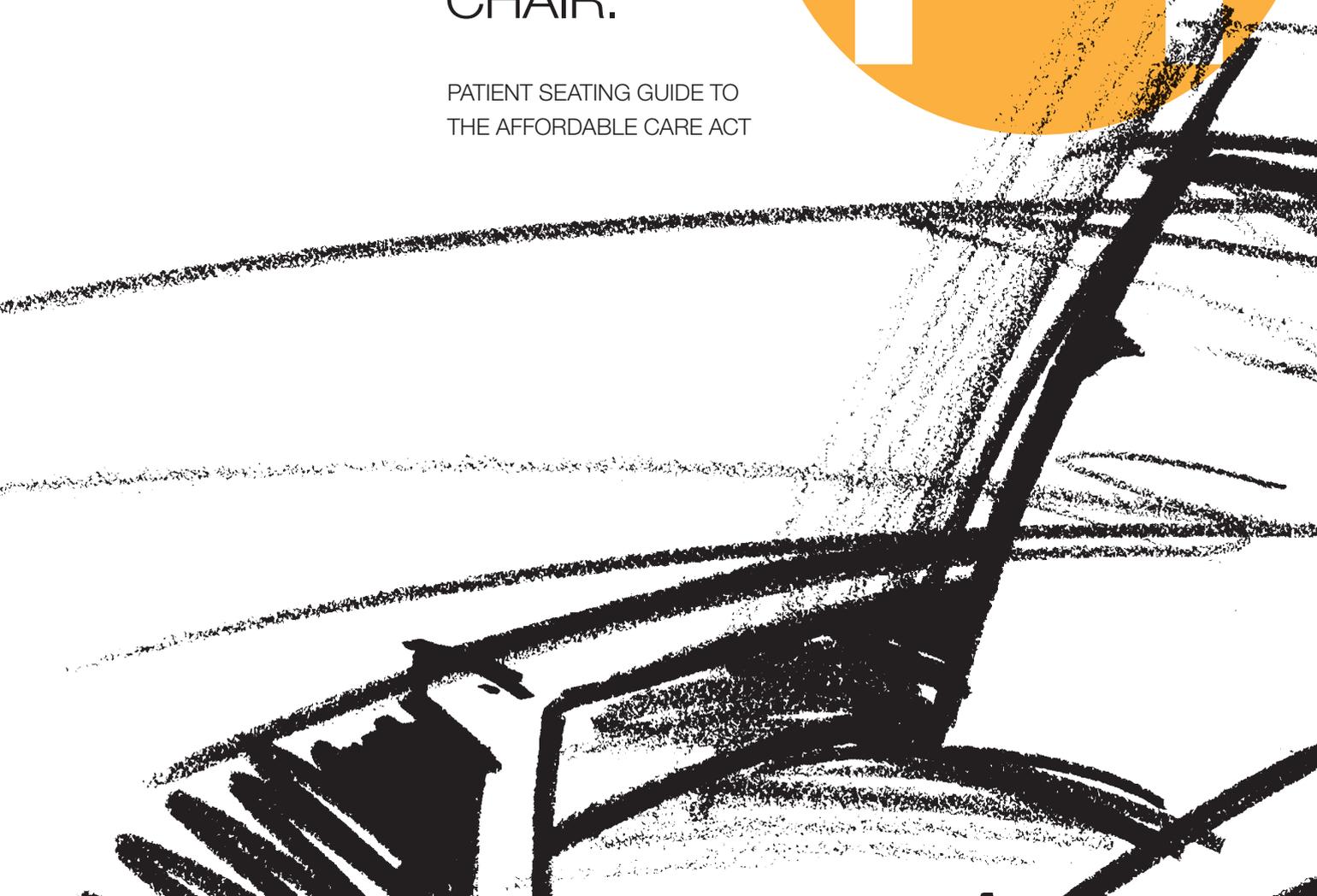


# CHAMPION™

HEALTH.  
CARING.  
CHAIR.

PATIENT SEATING GUIDE TO  
THE AFFORDABLE CARE ACT





FOR OVER  
20 YEARS  
CHAMPION HAS  
DELIVERED  
**VALUE-BASED  
QUALITY  
MEDICAL  
SEATING**

ALWAYS HAVE. ALWAYS WILL.

# 50 MILLION\* TREATMENTS ANNUALLY ARE PERFORMED IN A CHAMPION RECLINER

The standards imposed by the Affordable Care Act (ACA) have created new challenges for healthcare providers and their supply-chain partners. The net effect of ACA requirements is a focus on improving care while also containing costs. For the healthcare provider, this means **Value-Based Purchasing** has become the norm.

For over 20 years Champion has delivered value-based quality medical seating. One of the most often specified patient treatment recliners in the U.S., Champion patient recliners support over 50 million treatments annually, in the most challenging environments. It's a reflection of what healthcare providers have known for years – Champion quality and performance is the benchmark for the industry.

\*Source: Computation based on industry data 2012-2013.



# SERIOUS MEDICAL EQUIPMENT. SERIOUS PATIENT SEATING.

Unlike general furniture manufacturers, **Champion's biggest value lies in its product functionality** for patient care. Champion focuses on maximizing patient safety, and improving the entire patient treatment experience through quality chair performance.

To have the recliner perform in unison with the patient, providing comfort and safety, enhances treatment results through reduced anxiety. Offering unmatched treatment customization, Champion understands that each patient has individual needs that will vary in different treatment situations.



# 20 YEARS OF EXPERIENCE DELIVERING SUPERIOR INFECTION CONTROL

Value-Based Purchasing requires proven metrics. Check this: **Champion supports 50 million treatments annually with a chair designed to help facilitate infection control** in the most difficult environments, situations that include blood spills and a range of bacterial contaminants.

Smooth surfaces, ease of access, efficiency of replaceable parts, protective guards, and removable features were all developed by Champion long before ACA regulations. Facilitating infection control by design is not a new expectation at Champion; it is a standard function of every chair.

Typical of Champion design, the **Ascent II** provides solutions for infection control:

Engineered as an “open design” so fluids easily cascade to the floor.

Modular construction for efficient upholstery replacement.

Turned seams.

Swing away arms.

Removable seat.



Photo: ©Stanley Capps



## READMITS ARE **NOT AN OPTION** IN TODAY'S HEALTHCARE ENVIRONMENT.

Unlike many providers of healthcare seating, Champion has always understood that the medical recliner is a medical device *designed* as a recliner. From the patient room, to the chemo suite, to the ER, all Champion chairs are designed and engineered with patient care and safety top-of-mind.

All the medical devices in the treatment process, *including* the recliner, contribute to the quality care of the patient. From the structure of the chair seams to the effectiveness of the chair functions, all Champion recliner components support effective patient treatment.

# 100% FOCUSED. UNMATCHED VALUE.

Champion manufactures a variety of medical seating products for the healthcare market. This is all we do. This is all we focus on. From our beginning, we defined ourselves as healthcare chair specialists, to become the very best at healthcare seating.

We listen, we innovate and we deliver at a value that others cannot match. Our commitment remains to be **the very best in patient satisfaction, a provider of value and industry standards.**

While other medical seating providers react to the new ACA guidelines and expectations, Champion has delivered on these principles for over 20 years.



Photo: ©Wade Griffith

This is the essence of our ability to become a leading treatment recliner provider in healthcare.

By every measure, Champion delivers what you need for your value-based purchasing solutions.

Trendelenburg is designed for quick response, patient safety and caregiver access.





Photo: ©2014 Don Pearse Photographers, Inc.



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Champion Manufacturing, Inc.

1.800.998.5018

[www.championchair.com](http://www.championchair.com)

Some features shown are options and not available on every chair.  
Please contact your sales rep for details.

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